

TAOS REAL ESTATE MARKET DATA

Presented by The Lora Company

PROPERTIES SOLD

Year-to-Date through September (9 months)

	2014	2015	Incr (Decr)	% Change
SINGLE-FAMILY HOUSES				
# Units	159	194	35	22.0%
\$ Volume	\$41,598,400	\$55,970,500	\$14,372,100	34.5%
Median Price	\$232,500	\$260,500	\$28,000	12.0%
Average Price	\$261,200	\$288,500	\$27,300	10.5%
Ave. Days on Mkt.	253	225	(28)	-11.1%
CONDOS + TOWNHOUSES				
# Units	48	42	(6)	-12.5%
\$ Volume	\$10,584,700	\$7,146,300	(\$3,438,400)	-32.5%
Median Price	\$173,000	\$164,800	(\$8,200)	-4.7%
Average Price	\$220,500	\$170,100	(\$50,400)	-22.9%
Ave. Days on Mkt.	254	414	160	63.0%
TOTAL HOUSES + CONDOS				
# Units	207	236	29	14.0%
\$ Volume	\$52,183,100	\$63,116,800	\$10,933,700	21.0%
Median Price	\$213,500	\$227,500	\$14,000	6.6%
Average Price	\$252,100	\$267,400	\$15,300	6.1%
Ave. Days on Mkt.	253	259	6	2.4%
MULTI-FAMILY				
# Units	0	4	4	n/m
\$ Volume	\$0	\$1,435,000	\$1,435,000	n/m
LAND				
# Units	60	50	(10)	-16.7%
\$ Volume	\$8,820,900	\$5,440,000	(\$3,380,900)	-38.3%
Median Price	\$76,000	\$67,500	(\$8,500)	-11.2%
Average Price	\$147,000	\$108,800	(\$38,200)	-26.0%
Ave. Days on Mkt.	363	506	143	39.4%
COMMERCIAL				
# Units	3	10	7	233.3%
\$ Volume	\$2,335,000	\$4,301,000	\$1,966,000	84.2%
TOTAL - ALL CATEGORIES				
# Units	270	300	30	11.1%
\$ Volume	\$63,339,000	\$74,292,800	\$10,953,800	17.3%

Data exclude Angel Fire, Black Lake, Eagle Nest, Cimarron, Red River, Raton, Chama, Mora, San Miguel, "Other" areas.

Source: Taos County Board of Realtors. The data are believed to be accurate, but are not guaranteed.

Based on data in the MLS system as of 10/09/2015.